AB720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0989
OCTOBER 26, 1989

SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	1,513,076	1,080,592	40.0%	235,135	180,249	30.5%	1,748,211	1,260,841	38.7%
(+) Production	694,990	804,977	-13.7%	149,132	126,925	17.5%	844,122	931,902	-9.4%
(-) Ending Inventory	1,729,597	1,302,555	32.8%	272,130	188,102	44.7%	2,001,727	1,490,657	34.3%
(=) Total Disappearance	478,469	583,014	-17.9%	112,137	119,072	-5.8%	590,606	702,086	-15.9%
(-) Exports	165,620	304,344	-45.6%	21,055	42,626	-50.6%	186,675	346,970	-46.2%
(=) Disappearance-Canada & United States	312,849	278,670	12.3%	91,082	76,446	19.1%	403,931	355,116	13.7%

THREE MONTHS (JULY-SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	'88/89	Change %	1989/90	'88/89	Change %	1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	1,402,978	1,886,960	-25.6%	416,843	373,718	11.5%	1,819,821	2,260,678	-19.5%
(-) Ending Inventory	1,729,597	1,302,555	32.8%	272,130	188,102	44.7%	2,001,727	1,490,657	34.3%
(=) Total Disappearance	1,684,032	1,891,325	-11.0%	366,443	345,709	6.0%	2,050,475	2,237,034	-8.3%
(-) Exports	716,855	969,378	-26.1%	122,380	145,165	-15.7%	839,235	1,114,543	-24.7%
(=) Disappearance-Canada & United States	967,177	921,947	4.9%	244,063	200,544	21.7%	1,211,240	1,122,491	7.9%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002									
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1989

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1989 SEP	1988	MINE SITE	OFFSITE	1989	1988	1989 SEP	1988
MURIATE								
Special Standard	24,222	16,264	30,962	12,252	43,214	30,619	7,228	30,895
Standard	260,713	299,393	394,365	152,611	546,976	391,976	156,581	221,068
Chemical	9,855	9,579	12,124	4,409	16,533	8,083	5,900	8,181
Coarse	207,675	250,969	197,942	418,211	616,153	529,664	177,639	148,864
Granular	250,040	268,743	329,971	239,659	569,630	388,000	180,372	209,877
Soluble	65,128	65,665	59,630	75,162	134,792	93,328	48,590	62,948
Sulphates	26,489	21,289	56,364	18,065	74,429	48,987	14,296	20,253
TOTAL:	844,122	931,902	1,081,358	920,369	2,001,727	1,490,657	590,606	702,086

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES SEPTEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 SEP	1988	1989 SEP	1988	1989 SEP	1988	1989 SEP	1988	1989	1988
MURIATE										
Special Std	15	-	9,085	21,248	-	-	-	-	9,100	21,248
Standard	15,443	15,679	120,450	184,947	20,698	25,664	3,855	452	160,446	226,742
Chemical	-	-	-	-	5,660	4,646	292	283	5,952	4,929
Coarse	155,507	131,343	18,949	28,531	-	-	-	-	174,456	159,874
Granular	156,442	123,713	20,109	77,207	-	-	-	-	176,551	200,920
Soluble	34,519	27,127	8,757	11,698	8,892	8,998	3,122	11,999	55,290	59,822
Sulphates	11,586	9,053	2,056	10,605	545	669	-	-	14,187	20,327
TOTAL:	373,512	306,915	179,406	334,236	35,795	39,977	7,269	12,734	595,982	693,862

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1989

	PRODUCTION			ENDING INVENTORY September 30				DISAPPEARANCE		
	1989	SEP	1988	MINE SITE	OFFSITE	1989	1988	1989	SEP	1988
MURIATE										
Special Standard	24,222		16,264	30,962	12,252	43,214	30,619	7,228		30,895
Standard	216,221		262,428	307,634	150,896	458,530	319,475	121,000		189,708
Chemical	9,855		8,771	11,356	4,409	15,765	7,044	4,929		7,526
Coarse	195,936		239,772	175,319	418,211	593,530	513,097	169,009		134,558
Granular	185,644		216,224	258,932	233,598	492,530	346,951	129,624		159,702
Soluble	63,112		61,518	50,866	75,162	126,028	85,369	46,679		60,625
TOTAL:	694,990		804,977	835,069	894,528	1,729,597	1,302,555	478,469		583,014

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			SEPTEMBER	
	1989	SEP	1988	1989	SEP	1988	1989	SEP	1988	1989	SEP	1988	1989	1988
MURIATE														
Special Std	15		-	9,085		21,248	-		-	-		-	9,100	21,248
Standard	7,521		4,495	108,398		177,804	11,552		17,149	-		-	127,471	199,448
Chemical	-		-	-		-	4,692		4,023	288		262	4,980	4,285
Coarse	148,019		125,757	18,282		20,422	-		-	-		-	166,301	146,179
Granular	108,422		91,259	17,688		60,911	-		-	-		-	126,110	152,170
Soluble	32,941		25,864	8,757		11,698	8,558		8,088	3,122		11,999	53,378	57,649
TOTAL:	296,918		247,375	162,210		292,083	24,802		29,260	3,410		12,261	487,340	580,979

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

SEPTEMBER 1989

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1989 SEP	1988	MINE SITE	OFFSITE	1989	1988	1989 SEP	1988
MURIATE								
Standard	44,492	36,965	86,731	1,715	88,446	72,501	35,581	31,360
Chemical	-	808	768	-	768	1,039	971	655
Coarse	11,739	11,197	22,623	-	22,623	16,567	8,630	14,306
Granular	64,396	52,519	71,039	6,061	77,100	41,049	50,748	50,175
Soluble	2,016	4,147	8,764	-	8,764	7,959	1,911	2,323
Sulphates	26,489	21,289	56,364	18,065	74,429	48,987	14,296	20,253
TOTAL:	149,132	126,925	246,289	25,841	272,130	188,102	112,137	119,072

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES SEPTEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 SEP	1988	1989 SEP	1988	1989 SEP	1988	1989 SEP	1988	1989	1988
MURIATE										
Standard	7,922	11,184	12,052	7,143	9,146	8,515	3,855	452	32,975	27,294
Chemical	-	-	-	-	968	623	4	21	972	644
Coarse	7,488	5,586	667	8,109	-	-	-	-	8,155	13,695
Granular	48,020	32,454	2,421	16,296	-	-	-	-	50,441	48,750
Soluble	1,578	1,263	-	-	334	910	-	-	1,912	2,173
Sulphates	11,586	9,053	2,056	10,605	545	669	-	-	14,187	20,327
TOTAL:	76,594	59,540	17,196	42,153	10,993	10,717	3,859	473	108,642	112,883